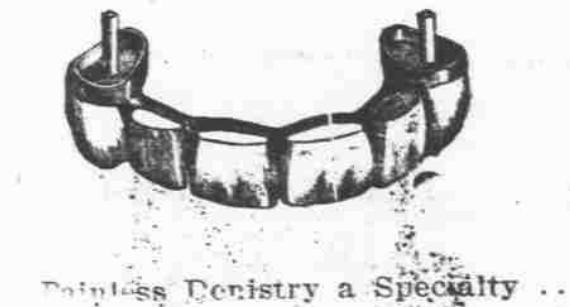


# HOT DRINKS AT HUNTER'S PHARMACY

Just the Thing to Warm You up in the Good Old Winter Time. Call and try a cup of our Delicious Old Dutch Cocoa with Whipped Cream and Walnuts. We have also Tomato Bouillon, Extract of Beef, Hot Malted Milk, Hot Ginger and Lemon.

DROP IN WHEN DOWN TOWN  
**HUNTER'S PHARMACY**  
EVERYTHING IN DRUGS  
Electric Line Corner.

**DR. WALLACE**  
Over the Postoffice  
Hendersonville, N. C.



W. C. JORDAN, C. C. PINCKNEY, N. P., C. E.

**Jordan & Pinckney**  
**SURVEYING**  
Mapping Blue Printing  
Over Post Office

## Freckled Girls

It is an absolute fact, that one 50 cent jar of WILSON'S FRECKLE CREAM will either remove your freckles or cause them to fade and that two jars will even in the most severe cases completely cure them. We are willing to personally guarantee this and to return your money without argument if your complexion is not fully restored to its natural beauty. WILSON'S FRECKLE CREAM is fine, fragrant and absolutely harmless. Will not make hair grow but will positively remove TAN, PIMPLES and FRECKLES. Come in today and try it. The jars are large and results absolutely certain. Sent by mail if desired. Price 50c. Mammoth jars \$1.00. WILSON'S FAIR SKIN SOAP 25c. For sale by

JUSTUS PHARMACY.

Wood's High-Grade Seeds.

## Crimson Clover

The King of Soil Improvers, also makes splendid fall, winter and spring grazing, the earliest green feed, or a good hay crop.

**CRIMSON CLOVER** will increase the productivity of the land more than twenty times as much as the same amount spent in commercial fertilizers. Can be sown by itself or at the last working of corn, cotton or other cultivated crops.

We are headquarters for  
**Crimson Clover, Alfalfa,**  
**Winter Vetch, and all**  
**Farm Seeds,**

Write for prices and **Descriptive**  
**Fall Catalog,** giving information  
about all seeds for fall sowing.

**T. W. WOOD & SONS,**  
Seedsmen, - Richmond, Va.

## M. M. Shepherd

**Says**  
**Star Brand**  
**Shoes**  
**are Better**

Make your deeds on properly printed blank forms suitable for all cases. At Democrat-Hustler office for 5 cents.

### THE CHIEF CHARACTERISTIC OF A SUCCESSFUL MAN IS FAITH

In an interesting article entitled "Thought as a Force in Daily Living" Ralph Waldo Trine, writing in the November Woman's Home Companion, describes, as follows, the chief characteristic of successful people:

"Successful men and women are almost invariably those possessing to a supreme degree the element of faith. Faith, absolute, unconquerable faith, is one of the essential concomitants, therefore one of the great secrets of success. We must realize, and especially valuable is it for young men and women to realize, that one carries his success or his failure with him, that it does not depend upon outside conditions. There are some that no circumstances or combinations of circumstances can thwart to keep down. Let circumstance seem to thwart or circumvent them in one direction, and almost instantly they are going forward along another direction. Circumstance is kept busy keeping up with them. When she meets such, after a few trials, she apparently decides to give up and turn her attention to those of the less positive, the less forceful, therefore the less determined, types of mind and of life. Circumstance has received some hard knocks from men and women of this type. She has grown naturally timid and will always back down whenever she recognizes a mind, and therefore a life, of sufficient force.

"To make the best of whatever present conditions are, to form and clearly to see one's ideal, though it may seem far distant and almost impossible, to believe in it, and to believe in one's ability to actuate it—this is the first essential. Not then, to sit and idly fold the hands, expecting it to actuate itself, but to take hold of the first thing that offers itself to do—that lies sufficiently along the way,—to do this faithfully, believing, knowing, that it is, but the step that will lead to the next best thing, and this, to the next, this is the second and the completing stage of all accomplishment."

### FERTILITY THAT'S LOST.

Fertility is not only lost by being taken out by the crops. It is lost in several other ways. One is by drainage. If the soil is given to surface washing, much of the fertility will be lost, leaving only the undesirable elements behind. The loss of fertility by drainage, for, without drainage, he could not grow his crop at all. Surface washings, however, can be prevented, to a large extent, by plowing a little deeper and running crosswise of the slope instead of lengthwise.

Another means of losing fertility is the lack of rotation of the crops. It was found that by growing wheat on the same land continually for a period of ten years it cost a farmer a loss of two thousand pounds of nitrogen alone per acre, outside of what was taken out in the crop. The loss was divided between the too rapid decay of the humus and loss, in drainage. Fifty acres grown year after year for twenty years would mean a loss of over \$30,000 worth of nitrogen alone.

Where corn is grown the loss is not nearly so great. The probable reason for this is that the corn shades the ground and prevents the too rapid decay of the humus; while, after the harvest, the wheat-stubble fields are left exposed to the hot rays of the sun. It has been found that a rotation of grass and an application of manure will overcome the loss.

Where a rotation of wheat, oats, corn and clover is practised the soil is found to be just as rich in nitrogen as when first used for the wheat. The rotation kept the soil rich in nitrogen and, in addition, gave the farmer the returns from the crops grown. He had his profits and his land was still as good as ever.

The most common method of returning the lost fertility to the soil is the application of barn-yard manure. Some of us realize the value of the manure on soils and use it in the right way, but there are still some of the "old school" that leave their manure out to be exposed to all manner of weather and the rays of the sun. When they get ready to put it back on the land it is almost worthless.—Farm and Fireside.

### LIFE INSURANCE PAYMENTS.

More than \$626,000,000 was disbursed during 1912 by the various life insurance organizations of the United States and Canada. Of this vast amount, \$413,350,000 went for payment of death claims, matured endowments, and other claims of level premium companies and the certificates of various life insurance organizations—assessment and the like—according to the careful computation of The Insurance Press.

Fresh supply of deeds, mortgages and other blanks at Democrat-Hustler office.

**Christmas Give Joy**

*The Store of Good Cheer*

**Gifts that to All—**

THESE ARE THE KIND OF PRESENTS YOU WILL FIND ON DISPLAY AT OUR STORE—THE GOOD DURABLE KIND THAT LAST—AND YOU CAN GET THEM AT MIGHTY REASONABLE PRICES TOO.

**SUGGESTIONS**

**For Her**

Heavy silver plated sugar creamer of beautiful design for \$8.00

Other Sets from.....\$4.00 to \$15.00

Ring of very latest pattern, set with sapphire and pearls for \$5.00

Rings of many designs and finish from.....\$2.00 to \$300.00

Ladies' 17 jewel South Bend Watch of diminutive design in beautiful engraved gold filled case, guaranteed permanently for.....\$25.00

Other Ladies' Watches from \$10.00 to \$40.00

Toilet Sets.....\$1.50 to \$18.00

Locketts.....\$1.00 to \$15.00

LaValliers.....\$1.75 to \$10.00

Bracelets.....\$1.50 to \$20.00

Hat Pins.....\$0.50 to \$ 5.00

**For Him**

Gold filled cuff links for.....\$3.50

Other sets in gold filled and solid gold from \$1.00 to \$12.00

Scarf Pin. Gold filled with sapphire and brilliants.\$3.75

Other scarf pins in latest designs from.....\$0.50 to \$15.00

Gentleman's 21 jewel South Bend Watch in gold filled case, Guaranteed permanently. One of the famous Studebaker grades for \$55.

Other gentleman's Watches from \$7.50 to \$100.00

Cigarette Cases.....\$1.00 to \$12.00

Match Safes.....\$1.00 to \$ 5.00

Military Brushes.....\$1.50 to \$10.00

Chains.....\$1.75 to \$10.00

Fobs.....\$1.00 to \$10.00

**For Baby**

Silver Spoons.....\$0.50 to \$2.00

Silver Plated Drinking Cups.....\$1.50

If you don't find what you want listed above come in and look over our stock—you will find it in just what you want, at just the right price.

## W. H. HAWKINS & SON, Selling Agents For SOUTHBEND WATCHES

### INTERESTING CLUB MEETING.

**Pictures Ordered for Advertising Purposes and Timely Talks Made.**  
(By T. R. Barrows, Secretary Greater Hendersonville Club.)

The last meeting of the Greater Hendersonville club was an entirely successful one. About thirty representative business men were present and they all stuck until the meeting adjourned at 11:15.

In the absence of President Wilcox, W. A. Smith was elected chairman. The most important communication read was one from the Ottarway Canning company in reference to unjust and prohibitive freight rates. The matter was referred to H. F. Stewart and T. Secretary, as a special committee. The matter is being urgently pushed by Mr. Stewart.

Twenty-five framed photos were ordered from F. A. Carr. The pictures, which are very attractive, showing Main street, the Barker farm and the Laurel Park bathing beach, will be placed in certain cities to be decided on by the advertising committee. The poultry show was endorsed and ten dollars contributed.

The club declined to pay a bill for stamps used in the late lamented Col. Patrick's "good road work" on the Edneyville road.

F. S. Wetmur's interesting report of his trip West, which, by the way, cost less than \$140, contributed by individuals and the banks, commanded the closest attention and provoked a lively discussion among the members. Mr. Wetmur was tendered the thanks of the club and it was the sense of the meeting that seeds had been sown by him which would eventually yield a bountiful harvest.

Arthur W. Opp, of New York, identified with the Hendersonville Traction Co., made an inspiring talk during which he said:

"There are, right here, some of the prettiest spots God ever created. You talk about farming here. Why, in the

New England States the soil is nine tenths granite and one-tenth dirt."

During the meeting the interesting fact was brought out that only one native-born Hendersonville man was present in the crowd. From New York there were 4; Pennsylvania 3; South Carolina 2; Tennessee 1; Alabama 1; Georgia 1; Ohio 2; Wisconsin 1; Minnesota 1; North Carolina 10.

Among those present were: P. F. Patton, C. E. Brooks, S. Y. Bryson, K. G. Morris, W. A. Smith, Gordon Garlington, N. M. Hollowell, Walter Smith, C. S. Fullbright, F. A. Carr, J. C. Morrow, R. C. Clarke, Dr. Fuller, W. S. Miller, John Grimes, F. S. Wetmur, H. C. Meyer, F. Z. Morris, C. S. Calvert, Arthur W. Opp, J. Mack Rhodes, F. V. Hunter, A. J. Gibbs, J. C. Sherrill.

The following important resolution was adopted:

"Resolved, that the individual members of the Greater Hendersonville club be requested to subscribe to no public enterprise, and pledge no financial support of any public movement until the matter has been referred to the club for investigation and approval."

### HENDERSON COUNTY TO GET INVALUABLE PUBLICITY.

**Three Attractive Local Views Will be Displayed in all Important Southern Railway Stations.**

Hendersonville is about to receive extensive publicity from the Southern Railway of a character hitherto absolutely unknown to this resort. This publicity is purely the result of a recent visit of Rev. R. N. Wilcox, president of the Greater Hendersonville club, to Washington, where he had a three-hours' conference with General Traffic Manager Hardwick of the Southern Railway.

Briefly, the story is this. Mr. Wilcox, during his conference with Mr. Hardwick, exhibited certain photographs of Hendersonville scenes. Mr.

Hardwick immediately became impressed with the great beauty of the pictures and summoned District Passenger Agent J. H. Wood of Asheville to Washington. Mr. Wood returned from Washington; came to Hendersonville last week, secured the negatives of two of the photographs and forwarded them at once to New York city. There they are now being enlarged and will be reproduced in full colors.

The pictures, about two by six feet in size, will be handsomely framed and will hang in the Southern's city ticket offices in the different cities. In addition to this they will be permanently displayed in all the great cities, such as New York, Boston, Philadelphia, Washington, Baltimore, etc., etc.

Underneath one photograph will appear the legend: "The Barker Farm, Hendersonville, N. C. Underneath the other will be: "Rhododendron Lake Bathing Beach, Laurel Park, Hendersonville, N. C." The photographs were taken by a Hendersonville photographer, Frank A. Carr. The original photograph of the Barker farm was ordered by R. C. Clarke, who immediately recognized its great value as indicating the agricultural possibilities of this county.

This is advertising of a class far beyond the utmost efforts of the club or the city. It is purely Hendersonville advertising. The pictures will be of rare beauty, certain to attract the attention and command the admiration of untold thousands. They will be on exhibition for years and the resulting benefits to this city and county may more easily be imagined than described. It is worthy of note that this publicity will be obtained at the cost of a few photographs—less than ten dollars all told.

### W. F. CASE, GROCER.

With an experience of thirteen years in the grocery business, during eleven of which he was associated with A. Ficker, the last two having

been spent looking entirely after his own business, W. F. Case has built a trade of which any Hendersonville grocer could rightly feel proud. Mr. Case has the exclusive agency in this territory for the Sunbeam line of canned goods, the Hotel Astor coffee and the J. E. M. Flour, in addition to which goods he carries a well assorted line of fancy and staple groceries, enabling him to cater to the wishes of the best class of trade in Hendersonville. Mr. Case is a believer in printers ink and in another column of this issue carries an announcement for the information of his old customers and the guidance of the new.

### THE HEATHEN AT HOME.

"One of the old stock arguments that people have against giving to missions is, "There are heathen enough at home." There is no denying this statement, but what relation has this fact to the obligation laid by Christ himself upon all his followers to make his gospel-known to all men? There are barefooted children enough in Massachusetts, and yet the shot manufacturers of that state send their products into every great city in the world. There are to many unclad poor in all of our great cities, and yet American wheat is sold in the world's markets.

"If the disciples had decided that they would concentrate their entire efforts upon Jerusalem until all of its people became true followers of Jesus Christ before preaching anywhere else, their successors would today be preaching to the unconverted in that city, if, indeed, the spirit of evangelism could have been maintained for a single century under such a principle."